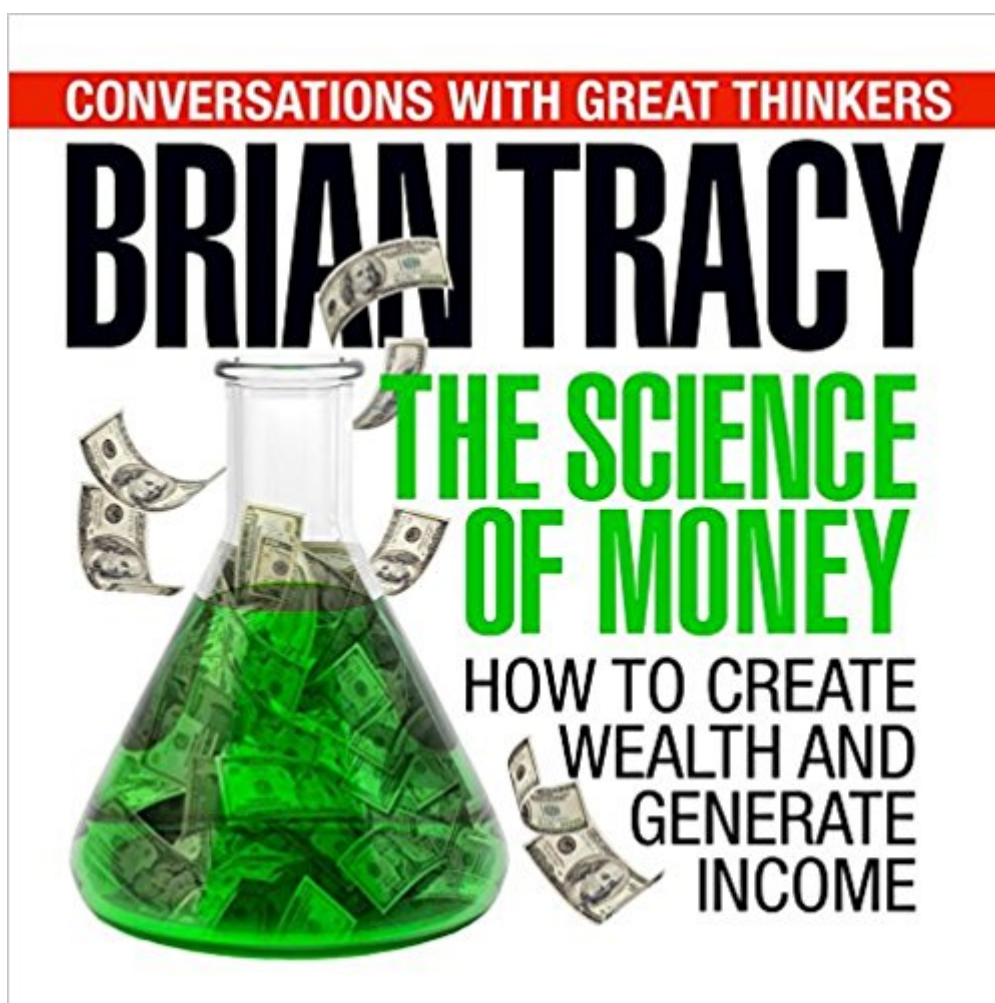


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The Science Of Money: How To Increase Your Income And Become Wealthy



Synopsis

The subject of "money" remains one of the most fascinating, thought provoking, emotional, polarizing, and well researched subjects in the world. Scores of books, articles, blog posts, and speeches have been written on what money is, how to earn it, how to spend it, who has it and who does not and a myriad of other topics related to the effects that it produces. Yet, despite the content focus and interest on the topic, there is one word that describes the average person's views around money: confusion. It seems that there is so much disinformation (what we might call "financial white noise") that most people either rely on chance for their fortunes they ignore the subject altogether. This is not only unnecessary, it is a tragedy because of the untapped human potential that is never uncovered when people leave their lives to chance or give up on their dreams. It's also totally unnecessary, because the topic of money - how to create it, how to invest it, and how to spend it wisely - is known. Truly there is a "science" of money, just as there is a science of nutrition, chemistry, and engineering. This "science of money" has been tested and proven again and again. And while new "theories" can arise all the time - just as we have new theories for cures for cancer or baldness, for example - the discipline of science, and it's rules for testing and verifying results - will, in short order, move these ideas from the realm of "theory" to one of two categories: The Laws of Money that have been proven and can be relied upon - as much as you can rely upon the sun rising in the East and setting in the West - the The Myths of Money - those ideas (some of which may still be around just as "rumor" or "innuendo" can exist without any basis) which claim to be true, but which have been tested and disproven, or which at best have never been decidedly proven. Ultimately, this program has one central goal: To end all of the confusion once and for all, and to present in one comprehensive program, the essential truths about money. If you simply study the ideas in this program and apply them to your life and your business, you will become financially successful - as sure as the sun will rise tomorrow.

Book Information

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Customer Reviews

Brian Tracy is the Chairman and CEO of Brian Tracy International, a company specializing in the training and development of individuals and organizations. One of the top business speakers and authorities in the world today, he has consulted for more than 1,000 companies and addressed more than 5,000,000 people in 5,000 talks and seminars throughout the United States and more than 60 countries worldwide. He has written 55 books and produced more than 500 audio and video learning programs on management, motivation, and personal success.

Very satisfied with the content. A very informative read. I learnt a lot about economics, personal finance and investing. It's worth your time and money!

The Science Of Money is a good book. Brian makes use of the interview format of this book to show some passion. Usually I end up agreeing with Brian, but there was so much politics and economics in this book, that I have to disagree with him on occasion. Brian says that there is no such thing as a free lunch. He is a proponent of the Austrian school of economics. Brian implies that any job that can be done by the private sector should not be done by government. Brian says that most people should invest in an index fund or mutual fund, unless they want to make investing their full time job. Which makes sense since overtrading eats up so much money. Brian says if you are wealthy, you should set up a family trust, as you will possibly get sued sometime in your life. You should definitely keep six months of living expenses, as you may lose your job. What made me give this book five stars is Brian stating Bernard Baruch's ten rules of investing, which may save you a fortune.

Basic yet healthy economic advice. After 40 years as small business owner, employee, and now entrepreneur, I agree with what was presented. Chapter 10 alone worth price of book. 90% of Americans would do well to read this book.

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